



LA ROCHE COLLEGE ALUMNI - EMPLOYEE CASH REWARDS PROGRAM

HOWARD HANNA OFFERS REAL ESTATE SERVICES AND BENEFITS....

The **Hanna Gold Advantage Program**, offers a range of real estate services provided through Howard Hanna's Relocation & Business Development Department. The program includes cash rewards when purchasing or selling a home locally or nationwide, mortgage and closing services and access to services provided by Howard Hanna Real Estate Services.

Benefits available to LA ROCHE COLLEGE ALUMNI include the following items:

- ✓ **Cash reward equal to 10% of the Gross Commission when PURCHASING A HOME.** You must register with Howard Hanna Relocation & Business Development, in advance of working with a Realtor. .
- ✓ **Cash reward equal to 10% of the Gross Commission when SELLING A HOME.** You must register with Howard Hanna Relocation & Business Development, in advance of working with a Realtor.
- ✓ A free consultation with a Howard Hanna Mortgage Professional and a **\$400 credit towards closing costs** on a first mortgage or refinancing when the transacted using Hanna Financial for Mortgage, Title & Escrow.
- ✓ **Competitive rates on a full line of Insurance Services** through Hanna Financial Insurance (mortgage, auto, home, health, etc.).
- ✓ **Retail Alliance Service Partner discounts and corporate priority services** on various services (ie, moving services, carpeting, home improvements, security systems, etc.)

HOW THE CASH REWARD WORKS:

PURCHASING A HOME: *(example)*

When you register with Howard Hanna Relocation & Business Development you will be assigned a Sales Associate, **once you purchase your home...** If the Sale Price of the home is \$200,000 and the commission paid by the seller is 7% (\$14,000).

You receive 10% of the Gross Commission or \$1,400.00 (checks are mailed 7-10 days after closing).

Additionally, if your mortgage and closing is transacted through Hanna Financial for Mortgage, Title & Escrow.

You receive a \$400 credit toward closing costs (will show on your HUD-1 Settlement Sheet)

SELLING A HOME: *(example)*

When you register with Howard Hanna Relocation & Business Development you will be assigned a Sales Associate, **once you sell your home...**

If the Sale Price of the home is \$200,000 and the commission paid is 7% (\$14,000).

You receive 10% of the Gross Commission or \$1,400.00 (checks are mailed 7-10 days after closing).

ELIGIBLE TRANSACTIONS:

The commission and closing cost discount applies to residential or commercial properties that are purchased, leased, or sold. You must register in advance through Howard Hanna's Relocation & Business Development Department and use the services of the designated Realtor. All other discounts and services must be coordinated through Howard Hanna Real Estate Services.

RELOCATION SERVICES:

Howard Hanna's Relocation & Business Development Department offers a full range of various relocation related services to LA ROCHE COLLEGE ALUMNI alumnus. These services range from:

- Counseling employees moving into the area
- Providing information when moving nationwide
- Providing information for employees purchasing a second home nationwide
- Area information packages - Neighborhood tours
- School reports and cost of living information nationwide.

REGISTRATION:

To take advantage of the benefits, **LA ROCHE COLLEGE ALUMNI** must register in advance with Howard Hanna's Relocation & Business Development Department.

Free Registration can be completed as follows:

- **On-Line - www.hannagoldadvantage.com
Register for Benefits -Click La Roche Alumni College Alumni**
- **Click here to go direct to on-line registration form .. <http://hannagoldadvantage.com/form.aspx?cid=224>**
- **Call the Hanna Gold Advantage Registration Desk - 1.800.656-7356 ext. 1307**

If you are currently working with a Realtor, or if you contact a Realtor prior to registration, these benefits do not apply.

Thank you,

Tracey

TRACEY K SHELLEM

CORPORATE ACCOUNT MANAGER

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"QUALITY RELOCATION SERVICES IS OUR COMMITMENT TO YOU!"